

CONSOLIDATED PRICING SCHEDULE

C. A. Motzko & Associates is one of the leading consultancies for scalable enterprise metrology management solutions that enhance the processes common to businesses of all sizes and industries.

Our commitment is to continuously reduce complexity, create flexible easy-to-integrate processes and design services that allow clients to adapt quickly and easily to a dynamic competitive environment.

The essence of our mission is simply:

“Sensible Solutions for Test Equipment Management”™

QuikPDRnet[®] - NETWORK VERSION

QuikPDRnet[®] - Product Desk Reference and T&M Equipment Catalog

an electronic T&M equipment catalog and **Product Desk Reference** that cross-references over 1,100 manufacturers and more than 40,000 root models

SCHEDULE C1 – Site License	SCHEDULE C2 – Database Rental
QuikPDR [®] Site License Fee's	QuikPDR [®] Monthly Rental Fee's
<p>Ten-year licensing fee for the Product Desk Reference, Full Network Version (Including Quantum SnapServer with over 100Gb of catalog data) with unlimited seat license \$ 30,000.00</p> <p>This package is for a one time license and includes setup, installation charge plus all software and hardware]</p> <p>NEW Includes Updates the first year at NC</p> <p>NEW Research Library is now a no-charge option which includes 100+ Gb of manufacturer's catalog data back to 1969 mounted on a 120 Gb Quantum SnapSERVER</p> <p>Base record count is > 67,000 root model numbers</p>	<p>Charge for software & installation of Full Networked Product Desk Reference (Including Quantum SnapServer with an option to include over 100Gb of catalog data) a one-time charge \$ 5,000.00</p> <p>This package is for a one time license and includes setup, installation charge plus all software and hardware]</p> <p>Networked Product Desk Reference Database on a Month-to-Month Rental (with 10 seat license) \$ 750 /Month</p> <p>Base record count is > 67,000 root model numbers</p> <p>NEW Lo-cost option now includes 100+Gb of manufacturer's catalog data back to 1969 mounted on a 120 Gb Quantum SnapSERVER ... \$100.00/Month</p> <p>Unlimited Seat Licenses Upgrade ... \$1,400.00 (a one-time charge)</p>
<p><u>Support</u> and Manufacturer-Model Update Subscription Fee [Starting in Year Two]..... \$ 2,160.00/Year</p>	<p><u>Support</u> and Manufacturer-Model Update Subscription Fee..... \$200.00/month</p>
<p>Support and Updates may be obtained on a “Per Incident” basis. Price quoted at time of request</p>	

QuikPDR[®] - SINGLE USER VERSION

QuikPDR[®] - Product Desk Reference and T&M Equipment Catalog an electronic T&M equipment catalog and **Product Desk Reference** that cross-references over 1,100 manufacturers and more than 40,000 root models

SCHEDULE C3 - Site License		SCHEDULE C4 - Database Rental	
QuikPDR [®] Site License Fee's		QuikPDR [®] Monthly Rental Fee's	
<p>Ten-year licensing fee for the Product Desk Reference, Single User Version. Including installation of the Full Product Desk Reference application & data onto a 40 Gb Quantum SnapServer \$8,000.00 (for 10 year license)</p> <p>This package is for a one time license and includes setup, installation charge plus all software and hardware]</p> <p>Includes Updates the first year of updates at NC</p> <p>Base record count is > 67,00 root model numbers</p> <p>NEW Lo-cost option to include 100Gb of manufacturer's catalog data going back to 1969..... \$ 4,000.00 (for 10 year license)</p>		<p>Software setup & installation of the Full Product Desk Reference application & data onto a Quantum SnapServer \$ 5,000.00 (a one time charge)</p> <p>This package is for a one time license and includes setup, installation charge plus all software and hardware]</p> <p>Single User Product Desk Reference Database on a Month-to-Month Rental Fee. \$370.00/Month Includes Three Quarterly Update the first year</p> <p>Base record count is > 67,00 root model numbers</p> <p>NEW Lo-cost option to include 100Gb of manufacturer's catalog data going back to 1969 \$100.00/Month</p>	
<p><u>Support</u> and Manufacturer-Model Update Subscription Fee [Starting in Year Two]. \$ 2,160.00/Year</p>		<p><u>Support</u> and Manufacturer-Model Update Subscription Fee.....\$200.00/month</p>	
<p>Support and Updates may be obtained on a Contract or "Per Incident" basis. Price quoted at time of request</p>			

NETWORK VERSION

QuikBAR[®] – a custom designed serial bar code reader program that tightly integrates to the QuikSERIES Product Line.

May be used with any ODBC compliant databases

SCHEDULE E1 – QuikCAL[®] Site License

Unlimited Term Licensing Fee For The QuikBAR To Run On A Single Server

\$5,000.00¹ [Includes 10 seat licenses]

Additional Seat Licenses ... **\$1,000.00** per 10 additional seats

Unlimited Seat Licenses ... **\$1,400.00** one time charge

Note 1:

QuikVAL is uniquely tailored to the client’s data environment and the incremental cost is detailed as follows:

Engineering Prototype \$2,500.00

Final Coding & Production Release ... \$2,500.00

Total for Customization & Delivery ... **\$5,000.00**

Half-day (4 hours) On-Site Training **\$500.00 plus expenses**

Full Day (two 4 hour sessions) On-Site Training ... **\$750.00 plus expenses**

Yearly Support and Update Fee (beginning year two)..... **1,200.00**

Support and Updates may be obtained on a “Per Incident” basis. Price quoted at time of request

NETWORK VERSION

QuikTRK[®] - a browser to allow controlled customer access for equipment location & service status from an enterprise-based Calibration Management System

SCHEDULE D1 – QuikTRK[®] Site License

Unlimited Term Licensing Fee For The QuikTRK Version 5.0 To Run On A Single Server

\$5,500.00 [Includes 10 seat licenses]

Additional Seat Licenses ... **\$1,000.00** per 10 additional seats

Unlimited Seat Licenses **\$1,400.00** one time charge

Yearly Support and Update Fee (beginning year two)..... **\$840.00/Year**

Support and Updates may be obtained on a “Per Incident” basis. Price quoted at time of request

Half-day (4 hours) On-Site Training ... **\$500.00 plus expenses**

Full Day (two 4 hour sessions) On-Site Training ... **\$750.00 plus expenses**

NETWORK VERSION

QuikCAL[®] – a custom designed browser to allow controlled access to the enterprise-based Calibration Management System

SCHEDULE E1 – QuikCAL[®] Site License

Unlimited Term Licensing Fee For The QuikCAL To Run On A Single Server

\$8,000.00¹ [*Includes 10 seat licenses*]

Additional Seat Licenses ... **\$1,000.00** *per 10 additional seats*

Unlimited Seat Licenses ... **\$1,400.00** *one time charge*

Note 1:

QuikCAL is uniquely tailored to the client’s data environment and the incremental cost are detailed as follows:

Engineering Prototype \$4,000.00

Final Coding & Production Release ... \$4,000.00

Total for Customization & Delivery ... **\$8,000.00**

Half-day (4 hours) On-Site Training **\$500.00 plus expenses**

Full Day (two 4 hour sessions) On-Site Training **\$750.00 plus expenses**

Yearly Support and Update Fee (beginning year two) **\$2,160.00**

Support and Updates may be obtained on a “Per Incident” basis. Price quoted at time of request

QuikSERVICES

QuikNOM[®] — a comprehensive T&M data normalization service

SCHEDULE F1 – QuikNOM[®]

Database Setup Fee	\$ 5,000.00
Per Completed Model Record Delivered	\$1.00 per record

NOTES

1. For a 30,000 record inventory database, the fee would be computed as follows:

Database Setup Fee	\$ 5,000.00
10,000 unique model records completed with all required fields	\$ 10,000.00
Total	<u>\$ 15,000.00</u>

Record count is determined by the number of unique model numbers contained in the database(s) supplied by the client
Experience has provided that not all models provided will be unique records (i.e. duplicates, transpositions, not COTS, etc...)

CUSTOM NORMALIZATION SERVICE PLANS ARE AVAILABLE ON-REQUEST

QuikSERVICES

QuikVAL[®] — a complete T&M inventory valuation service

SCHEDULE G1 – QuikVAL[®]

On A Per Request Basis (One to Five Models)	\$60.00 per model number
and	
Six (6) to ten (10) additional new model number	\$30.00 per model number
Update Six (6) to ten (10) previous model numbers	\$25.00 per model number
Eleven (11) or more new model numbers	\$18.00 per model number
Update eleven (11) or previous model numbers	\$12.00 per model number

Standard Yearly Retainer Fee..... \$100.00/Month

Which will include: Residual value determination for five (5) new model numbers in any one month plus residual value updates for five (5) previous model numbers in any one month?
Cancelable on 30 days written notice

and

Six (6) to ten (10) additional new model number	\$20.00 per model number
Update Six (6) to ten (10) previous model numbers	\$15.00 per model number
Eleven (11) or more new model numbers	\$10.00 per model number
Update eleven (11) or previous model numbers	\$8.00 per model number

CUTOM VALUATION PLANS ARE AVAILABLE ON-REQUEST

QuikPDR Support and Upgrade Subscription Program

Software Support and Subscription program includes software product upgrades, service packs, and hot fixes for one full year. Service and Software Subscriptions assures that QuikPDR and QuikPDRnet is kept current.

For major product releases, C. A. Motzko and Associates ships a software upgrade package to QuikPDR and QuikPDRnet Software Subscription customers. Customers must purchase and register QuikPDR or QuikPDRnet Support and Software Subscription for each installed product in their account to qualify for any QuikPDR or QuikPDRnet upgrade.

The QuikPDR Support and Upgrade Subscription (QSUS) program provides continuous integration of new developments and enhancements into your existing software license. Your QUS coverage also includes free technical support covering:

- Access to our Support team for product questions and problem resolution
- Access, updates and support for QuikPDR and QuikPDRnet data tables
- Telephone, e-mail & Web support options
- New product release updates
- Software patch updates
- Documentation updates
- Technical advisories

Three Ways to Extend Your QSUS Coverage

1. Annual fee

Support and Manufacturer-Model Annual Subscription Fee ... **\$2,160.00/Year**

2. Pay monthly

Support and Manufacturer-Model Monthly Subscription Fee ... **\$200.00/month**
For a 12 month term with option to cancel after 6 months with no penalty.

3. Pay on a per incident basis

Support and Updates may be obtained on a "Per Incident" basis. Price quoted at time of request

To activate Your QSUS Coverage

YOU MUST ACTIVATE YOUR SUBSCRIPTION WITHIN THIRTY (30) DAYS OF THE END OF THE FIRST YEAR OF LICENSING OR OF NOTIFICATION. This can be accomplished with a purchase order or payment for one of the above plans.

• Distribution & Renewal of QUS

Upon activation of your Subscription, you will be notified by email. Notification and updates will be sent to the email/postal address you submitted upon activation of your Subscription as provided above.

- You Must Notify C. A. Motzko & Associates Immediately In The Event Of A Change In Your Email/Postal Address Or Contact Information.
- Future QuikPDR Support and Upgrade Subscription renewals may be purchased up to 3 months (90 days) prior to the Subscription expiration date. Upon the renewal of your Subscription, the new subscription period start date will be the date immediately following the date of expiration of your then-current Subscription.
- Failure to renew your Subscription will result in termination of updates and releases.